

International Trade and Investment

Helping Make Massachusetts the Next Great Global Center



Overview

Massachusetts' involvement in International Trade and Investments facilitates Foreign Direct Investment (FDI) opportunities, by promoting exports and encouraging foreign companies to establish operations in Massachusetts.

- Organizes very selective trade missions abroad with private sector trade associations or non-profits.
- Makes available export financing for foreign receivables and working capital through the MassDevelopment.

How It Works

To get started, place a call to the Massachusetts Business Resource Team or the Massachusetts Office of International Trade and Investment (MOITI). With foreign direct investment (FDI) a focused one-stop-shopping approach is undertaken. Specialists are enlisted from state, municipal and non-profit organizations to address foreign investors' specific needs and to guide them through the process.

For export promotion, MOITI works closely and in a complementary way with its sister agency, Massachusetts Export Center, and through its offices in Mexico City, Berlin, and Shanghai. Additionally MOITI:

- Promotes Massachusetts exports at 5 to 6 industry-specific European trade shows per year
- Hosts reverse trade missions having a minimum 50% buying component

Advantages

Massachusetts' FDI efforts provide a seamless approach when considering establishing an operation in Massachusetts. It enables prospects to work with one team, both within the Commonwealth and overseas.

For export promotion, MOITI enables Massachusetts companies to have a booth exhibit at a significantly reduced rate by booking trade show space in advance. In Mexico and Europe, MOITI's foreign offices can individually connect Massachusetts exporters with specific customers.

Eligibility

These services are available to all Massachusetts companies currently exporting or desiring to export. Any foreign company wishing to invest in Massachusetts is eligible to contact and work with MOITI from project inception to the establishment of an operation in Massachusetts.

Massachusetts Business Resource Team

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(877) BIZ-TEAM or (877) 249-8326

Affiliated Members

Massachusetts Office of Business Development
10 Park Plaza, Suite 3730
Boston, MA 02116
(617) 973-8600

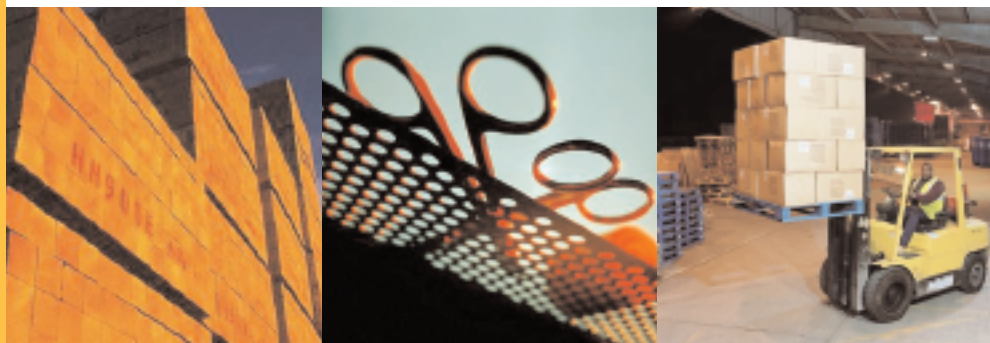
Economic Stabilization Trust
529 Main Street, Suite 110
Boston, MA 02129
(617) 727-8158

Workforce Training Fund
19 Staniford Street
Boston, MA 02114
(800) 252-1591

MassDevelopment
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For Technical Information

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Massachusetts
It's all here.